## A MinMax Example

|  | $\mathbf{L}$ | $\mathbf{C}$ | $\mathbf{R}$ |
| :---: | :---: | :---: | :---: |
| $\mathbf{U}$ | $3,-3$ | $-2,2$ | $2,-2$ |
| $\mathbf{M}$ | $-1,1$ | 0,0 | $4,-4$ |
| $\mathbf{D}$ | $-4,4$ | $-3,3$ | $1,-1$ |

"Pure strategy minmax" for Row player? M means Column player can make at most 1
"Pure strategy minmax" for Column player?
C
$(\mathrm{M}, \mathrm{C})$ is not a Nash Equilibrium!

## Mixed Strategy MinMax

|  | $\mathbf{L}$ | $\mathbf{C}$ | $\mathbf{R}$ |
| :---: | :---: | :---: | :---: |
| $\mathbf{U}$ | $3,-3$ | $-2,2$ | $2,-2$ |
| $\mathbf{M}$ | $-1,1$ | 0,0 | $4,-4$ |
| $\mathbf{D}$ | $-4,4$ | $-3,3$ | $1,-1$ |

Consider Column player playing ( $1 / 3,2 / 3,0$ )
R plays U: gets $1-4 / 3=-1 / 3$
R plays M : gets $-1 / 3+0=-1 / 3$
R plays D: gets $-4 / 3-6 / 3=-10 / 3$
$R$ is indifferent between $U$ and $M$. Can guarantee herself a payoff of $(-1 / 3)$ by mixing them $(1 / 6,5 / 6)$

## But how do we find this?

## Compute Column player's minmax strategy

Minimize $U_{1}^{*}$
subject to $\sum_{k \in A_{2}} u_{1}\left(a_{1}^{j}, a_{2}^{k}\right) s_{2}^{k} \leq U_{1}^{*}$

$$
\sum_{k \in A_{2}} s_{2}^{k}=1
$$

Constrain Column player's strategy to be a probability distribution.

Row player's utility from
$\forall j \in A_{1} \Rightarrow$ any action must be either exactly the minmax value or less (in which case it will be played with 0 probability)

## The Dual

Maximize $U_{1}^{*}$
subject to $\sum_{j \in A_{1}} u_{1}\left(a_{1}^{j}, a_{2}^{k}\right) s_{1}^{j} \geq U_{1}^{*} \quad \forall k \in A_{2} \square$
Row player's utility under any action selected by
Column player must be at least the maxmin value

Computing Row player's maxmin strategy!

## Ben-Gurion's Tri-lemma

(Based on James Stodder, "Strategic Voting and Coalitions: Condorcet's Paradox and Ben-Gurion's Trilemma" Int. Rev. of Econ. Ed. (2005))

## Introduction

Soviet era joke: God comes to the Soviet people and says: "I will give each of you a choice of three blessings in life, but you can only have two out of the three. You can be an honest person, you can be a smart person, or you can be a member of the Communist Party. If you are smart and honest, then you cannot be a communist. If you are a smart communist, then you cannot be honest. And if you are an honest communist, then obviously, you must not be very smart."

## Ben-Gurion’s "tri-lemma"

In November 1947 ... David Ben-Gurion, then the leader of the Zionist movement in Palestine ... did not shrink from clearly laying out the choice before the Jewish people ... Who were they? A nation of Jews living in all the land of Israel, but not democratic? A democratic nation in all the land of Israel, but not Jewish? Or a Jewish and democratic nation, but not in all the land of Israel? Instead of definitively choosing among these three options, Israel's two major political parties - Labor and Likud - spent the years 1967 to 1987 avoiding a choice ... not on paper, but in day-to-day reality.
(Friedman, 1989, pp. 253-4)

# Your setting: Starting a business 

G: Good works, H: Honesty, P:Profitability

Left: G > H > P<br>Center: $\mathrm{P}>\mathrm{G}>\mathrm{H}$<br>Right: $\mathrm{H}>\mathrm{P}>\mathrm{G}$

## Rules of the game

Options will be ranked.
Only two of three can be simultaneously picked
The first one will be the primary goal of the company
First: vote (and agree) on a finalist Second: choose between the other two Third: vote on top priority among the two finalists

## Mechanics: Agenda Setting

- Each group will caucus together and pick a lead negotiator
- Lead negotiators will meet privately, in pairs, in sequence:

$$
L+C, C+R, R+L
$$

- Followed by another round of pairwise meetings (same sequence)
- Each group will submit a vote on one option (G, H, P) for finalist
- If no winner, repeat (with one round of pairwise meetings) until there is


## Mechanics: Voting

Round 1: Each group caucuses and then picks one of the two remaining options to join the finalist

Round 2: Each group caucuses and then picks one of the two finalists as the priority

## Outcome values

Left: $G>H>P$
Center: $\mathrm{P}>\mathrm{G}>\mathrm{H}$
Right: $\mathrm{H}>\mathrm{P}>\mathrm{G}$

|  | Left | Center | Right |
| :--- | :--- | :--- | :--- |
| G>H $>P$ | $3 \times 3000+2 \times 2000=13000$ | $3 \times 2000+2 \times 1000=8000$ | $3 \times 1000+2 \times 3000=9000$ |
| H $>G>P$ | $3 \times 2000+2 \times 3000=12000$ | $3 \times 1000+2 \times 2000=7000$ | $3 \times 3000+2 \times 1000=11000$ |
| G $>P>H$ | $3 \times 3000+2 \times 1000=11000$ | $3 \times 2000+2 \times 3000=12000$ | $3 \times 1000+2 \times 2000=7000$ |
| P>G>H | $3 \times 1000+2 \times 3000=9000$ | $3 \times 3000+2 \times 2000=13000$ | $3 \times 2000+2 \times 1000=8000$ |
| H $>P>G$ | $3 \times 2000+2 \times 1000=8000$ | $3 \times 1000+2 \times 3000=9000$ | $3 \times 3000+2 \times 2000=13000$ |
| P>H $>G$ | $3 \times 1000+2 \times 2000=7000$ | $3 \times 3000+2 \times 1000=11000$ | $3 \times 2000+2 \times 3000=12000$ |



